



ADDENDUM 1
CYBERSECURITY PILOT PROGRAM – Muti Layered
Threat Protection

RATE FUNDING YR (3 Years)

RFQ/RFP # 2025/26: (E1)

JUNE 17, 2025

TO ALL PROSPECTIVE BIDDERS:

Note: *The following Addendum shall become part of the contract documents, and the bidder shall provide for all work as required by this Addendum. Acknowledge receipt of the Addendum on the Bid Proposal Form.*

Specifications/Clarifications:

1. DNS Security Solution

- a. Do you require **custom DNS policies** (e.g., different rules for students vs. staff)? **Yes, we have custom policies in the current solution.**
- b. Should DNS security cover **off-network roaming devices** (e.g., BYOD, remote workers)? **Yes**
- c. Which **identity provider** (Active Directory, Azure AD, Google) should integrate with DNS policies? **Active Directory, Azure AD, Google**
- d. Are there **specific threat categories** (e.g., gambling, adult content) to block beyond malware/phishing? **Yes. The threat categories must cover CIPA compliance at a minimum.**
- e. Should support include custom policy creation and ongoing tuning for different user groups (e.g., staff vs. students)? **Yes.**
- f. What type of DNS security filtering is required—just DNS traffic analysis, or web-based DNS filtering for content control **Both.**

2. Cloud Email Security (Google Workspace)

- a. Do you need **BEC (Business Email Compromise) & impersonation protection**? **Yes**
- b. Should **outbound email scanning** (DLP, insider threats) be included? **Yes**
- c. Are **automated remediation actions** (e.g., quarantining malicious emails post-delivery) required? **Yes**
- d. Do you need **DMARC reporting & enforcement** (beyond basic SPF/DKIM checks)? **Yes**
- e. Should vendor support include DLP policy customization based on organization-specific data protection needs? **Yes**

- f. Will support include real-time monitoring and response for email-based threats (e.g., phishing, BEC, insider threats)? **Yes**

3. Advanced Endpoint Protection

- a. Should endpoint protection include **EDR/XDR capabilities** (beyond traditional AV)? **Yes**
- b. Do you need **automated response** (e.g., isolate infected devices)? **Yes**
- c. Are **Chromebooks** included in endpoint protection, or just Windows/macOS? **Preferred, by not required.**
- d. Should the solution **correlate** threats across DNS, email, and endpoints? **This is preferred.**
- e. Will vendor support include proactive threat hunting & incident response assistance, or just issue resolution? **This is not required.**
- f. Do you require on-premises vs. cloud-based management support for EDR deployment? **Yes**

4. Deployment & Integration

- a. Will deployment be via **Intune (Windows) & Mosyle (macOS)** only, or other methods? **Intune and Mosyle, Google Admin**
- b. Are **API integrations** required for **existing SIEM/XDR** (e.g., Splunk, Microsoft Sentinel)? **Yes, we currently use Securus360.**
- c. Do you need **multi-tenant RBAC** (e.g., separate admin roles for different schools)? **Yes**

5. Compliance & Reporting

- a. Are there **specific NIST 800-53 controls** that must be met? **Yes**
- b. Do reports need to align with **FERPA/CIPA** auditing requirements? **Yes**
- c. Should the vendor provide **compliance documentation** (e.g., SOC 2, FedRAMP)? **Yes**

6. Others

- a. Is a **proof of concept (PoC)** required before full deployment? **Preferred, by not required.**
- b. Are there **existing cybersecurity tools** that must integrate with the new solutions? **Yes, we currently use Securus360.**

7. Scope of Protected Devices & Users

- a. How many devices (endpoints, mobile, IoT) are included in the security scope? **2,000**
- b. What is the total number of employees and active user IDs requiring security coverage? **Approximately 2,400**
- c. Should protections extend to guest accounts or third-party vendors accessing the network? **Preferred, by not required.**
- d. What level of technical and BAU operation support is required for DNS security, EDR and Email Security tools (e.g., 24/7 helpdesk, dedicated account manager)? **24/7 Helpdesk and dedicated account manager.**

8. The RFP specifies a 30-page limit for the proposal, inclusive of résumés, forms, and pictures. Could you please confirm whether the tab dividers and forms are counted as part of the page limit or if they are excluded from the total page count? **Tabs, dividers and forms are not counted as part of the 30 page limit.**
9. If tab dividers and forms are included in the page limit, would it be possible to request an extension to the page limit? The current 30-page limit may not be sufficient to provide a comprehensive response within the specified constraints. **Since tabs, dividers and forms are not counted as part of the 30 page limit. You will be limited to 30 pages for your responses.**
10. Question concerning the RFP for Cybersecurity Pilot Program, in the project scope, this is mentioned: "Support API access for SIEM/logging integration using Extended Detection and Response (XDR) services, such as Securus360.

Does the school have their own XDR tool that they want to pull the EDR detections into? **YES, Securus360.**

Responses to RFI's will be provided via addenda posted on the district's website at www.rowlandschools.org

The vendor must check the district's website for any addenda before submitting their proposal.

Rosana McLeod

Interim Assistant Superintendent